

Business Developer (DE + FR or DE + ENG) / Luxembourg based



Steel shed solutions is a group that has been established since 2011 in Luxembourg.

We are selling our steel frame, 99% on international market, through our websites (www.batimentsmoinschers.com, www.easysteelsheds.com, www.guenstigehallen.de...).

We are selling more than 1000 buildings a year over 48 countries.

Our concept is simple but innovative: our clients buy a building in kit at a distance and build it by themselves.

As we grow, we are recruiting young talent who could share our values: team spirit, ambition and especially the taste for challenge!

We are looking for sales representatives who can present our offers and sell our products to prospects who indicated to us online, that they have a building project to construct.

Missions # Goals

- ↗ Processing prospects' incoming requests (by e-mail, phone).
- ↗ Preparing quotations.
- ↗ Phone Calls follow-up for a prospects/ customers portfolio.
- ↗ Negotiations.
- ↗ Offering sales of accessories.
- ↗ Closing of the sales and orders taking management.
- ↗ Data management of the CRM.
- ↗ Participation in European fairs trades.

Open-ended missions that will evolve based on the potentials and the involvement of the applicant.

Profile # Competences

- ↗ Higher education applicant ideally. A first experience in the trading or selling is appreciated
- ↗ C1/C2 German spoken + French or C1/C2 German spoken + English is required.
- ↗ Good knowledge of computer based tools (Word, Excel, Outlook...).
- ↗ Organized and rigorous.
- ↗ Dynamic and committed.
- ↗ Performance and result oriented.

Benefits

- ↗ Starting date: as soon as possible.
- ↗ Permanent contract.
- ↗ Salary: fixed salary + non-capped variable salary + lunch vouchers.
- ↗ Work place: Luxembourg/Strassen.
- ↗ Continuous training and daily accompaniment to achieve success in your duties.
- ↗ Teambuilding, After work.

Interested

To apply, please send us your resume + cover letter the following address:

talent@group-3s.com (please indicate the reference Business Developer DE + FR or DE + ENG).