

# Internship Business Developer (DE + FR or DE + ENG)

- Luxembourg based -



Steel shed solutions is a group that has been established since 2011 in Luxembourg.

We are selling our steel frame, 99% on international market, through our websites ([www.batimentsmoinschers.com](http://www.batimentsmoinschers.com), [www.easysteelsheds.com](http://www.easysteelsheds.com), [www.guenstigehallen.de...](http://www.guenstigehallen.de...)).

We are selling more than 1000 buildings a year over 48 countries.

Our concept is simple but innovative: our clients buy a building in kit at a distance and build it by themselves.

As we grow, we are recruiting young talent who could share our values: team spirit, ambition and especially the taste for challenge!

We are looking for candidate interested in a sales representative internship to present our offers and sell our products to prospects who indicated to us online, that they have a building project to construct.

## # Missions # Goals

- ↗ Processing prospects' incoming requests (by e-mail, phone).
- ↗ Preparing quotations.
- ↗ Phone Calls follow-up for a prospects/ customers portfolio.
- ↗ Negotiations.
- ↗ Offering sales of accessories.
- ↗ Closing of the sales and orders taking management.
- ↗ Data management of the CRM.
- ↗ Participation in European fairs trades.

Open-ended missions that will evolve based on the potentials and the involvement of the applicant.

## # Profile # Competences

- ↗ Higher education applicant ideally. A first experience in the trading or selling is appreciated
- ↗ C1/C2 German spoken + French or C1/C2 German spoken + English is required.
- ↗ Good knowledge of computer based tools (Word, Excel, Outlook...).
- ↗ Organized and rigorous.
- ↗ Dynamic and committed.
- ↗ Performance and result oriented.

## # Benefits

- ↗ Starting date: as soon as possible.
- ↗ Remuneration offered between 650€ and 850€ depending of the candidate's profile.
- ↗ Commissions on sales, after 3 months internship, for capable person only.
- ↗ Work place: Luxembourg/Strassen.
- ↗ Teambuilding, After work.

## # Interested

To apply, please send us your resume + cover letter the following address:

[talent@group-3s.com](mailto:talent@group-3s.com) (please indicate the reference Internship Business Developer DE + FR or DE + ENG).