



Business Developer (FR + EN or DE) | CDI - Luxembourg

Welcome to Steel Shed Solutions! We are a worldwide digital platform located in Luxembourg recruiting talents (young or less young). Fast-growing SME, created in 2001, we are specialized in sale of steel shed kit buildings.

In a growing market segment, we are looking for people with commercial behavior, showing pugnacity and boldness. Your goal? Bring forward our commercial offers and sale our products (building, construction materials...) via the Internet.

#Tasks #Goals

At a strong growth rate, we recruit #talents with whom we will share our values: #teamspirit #ambition #challenge! You will have the following missions:

- Management of the sales cycle: **NO PROSPECTION!** (requests generated thanks to #InboundMarketing)
- Follow up by telephone on a customer portfolio and existing clients
- Quotation creation
- Negotiation and client relationship
- Handle incoming demands from potential prospects (through email or telephone)
- Proposition of accessory sales
- Sales close and management of the payment orders
- CRM management in our own CRM tool

The little +:

- Participate in professional European fairs
- Missions are not limited and will evolve according to the potential and efforts of the candidate (so help yourself!)

#Profile #Skills

- Ideally with higher education. A first experience in sales is appreciated
- Excellent communication skills in French and English or German (C1 level or +). Any other language will be considered a plus
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- Knowledge of IT tools (Word, Excel, Outlook...)
- Organized and rigorous
- Dynamic and determined

#Advantages

- Starting date : to be agreed.
- CDI
- Bonus : Fix according to your profile + **uncapped commissions + lunch vouchers.**
- Work place : Luxembourg/Bertrange
- Continuous formation and daily support to succeed in your functions
- Evolution in an international and dynamic environment
- Teambuilding and afterwork

#Interested

In order to candidate, send an email with your CV and a letter of motivation + your internship dates to the following address: talent@group-3s.com (precising the reference Internship in Business Development FR + EN or DE and your available dates)