



Business Developer (FR+EN) | Luxembourg CDI

Welcome to Steel Shed Solutions! We are a worldwide digital platform located in Luxembourg recruiting talents (young or less young). Fast-growing SME, created in 2001, we are specialized in sale of steel shed kit buildings.

In a growing market segment, we are looking for people with commercial behavior, showing pugnacity and boldness. Your goal? Bring forward our commercial offers and sale our products (building, construction materials...) via the Internet.

#Tasks #Goals

Growing strongly, we are hiring **#talents** who share our values: **#teamspirit #ambition #challenge!**
Your tasks will be:

- 📈 Sales process management: **NO PROSPECTION!** (requests generated thanks to #InboundMarketing) ;
- 📈 Telephone follow-up on a portfolio of prospects and existing customers ;
- 📈 Quote estimations ;
- 📈 Commercial trading and customer relationship ;
- 📈 Incoming requests from prospects (by e-mail and/or phone) processing ;
- 📈 Accessories sales ;
- 📈 Closing of the sales and orders preparation ;
- 📈 Prospects/clients data management within our CRM.

The little +:

Participation in European exhibitions.

Non-exhaustive tasks that will progress based on the capacities and the commitment of the applicant (So Enjoy!).

#Profile #Competences

- 📈 Ideally Higher education applicant. A first experience in trading or selling market is valued ;
- 📈 Excellent communication skills in French and English (C1 level or +). Any other language will be considered an asset ;
- 📈 Good knowledge of computer-based tools (Word, Excel, Outlook...) ;
- 📈 Organized and rigorous ;
- 📈 Dynamic and committed ;
- 📈 Both performance and result oriented.

#Benefits

- 📈 Starting date: to be agreed.
- 📈 Permanent contract
- 📈 Salary: fixed salary + **non-capped variable salary** + lunch vouchers
- 📈 Work place: Luxembourg/Bertrange.
- 📈 Continuous training and daily coaching to succeed in your duties.
- 📈 Teambuilding, Afterwork.

#Intested

To apply, please send us your resume + cover letter on the following address:

talent@group-3s.com (please indicate the reference Business Developer (FR+EN) and availability dates).

For further information, please visit our recruitment site: <https://www.rh.group-3s.com/>